

BDO SOLUTIONS

# TOP 10 REASONS TO BUY MICROSOFT DYNAMICS AX FROM BDO SOLUTIONS

Microsoft Dynamics AX is a powerful enterprise resource planning (ERP) solution built for multi-site, international enterprises. Simple to learn and use allowing you to deliver value faster and drive user involvement and innovation across the organization. Highly adaptable and easy-to-scale, Dynamics AX allows you to quickly take advantage of new business opportunities, reduce risk, and set yourself apart from your competition.

With comprehensive capabilities for financial, human resources, and operations management, in addition to industry capabilities for manufacturers, service industries, and public sector organizations, Dynamics AX provides the agility you need to expand business opportunities, modify processes, and differentiate your business.

The ability for Dynamics AX to plug into your existing technology stack allows you to take advantage of existing investments, lower the total cost of ownership (TCO), and support innovation in your organization. And, Microsoft Dynamics AX can be run in your datacenter or in the cloud.

## Here are just 10 of the top reasons to buy Microsoft Dynamics AX:

### 1. Fast ROI

With prebuilt industry capabilities, Microsoft Dynamics AX is quick to deploy for manufacturers, distributors, professionals, retailers and public sector agencies, and helps you meet your business requirements and deliver results right away. The familiar Microsoft interface greatly facilitates user adoption.

### 2. Global Capabilities

Make the most of new business operations, while streamlining global operations. Microsoft Dynamics AX enables you to easily expand your operations abroad with country-specific localizations in a single solution to meet regulatory requirements for over 35 countries including high growth markets such as Brazil, China and Russia. You will be able to standardize

the way your business runs in multiple locations around the globe with one unified solution.

### 3. Work Better, Smarter and Faster

Make informed, proactive decisions by empowering your employees with forward-looking systems. Microsoft Dynamics AX can help improve productivity with its Role Tailored user experience. See only the information, tasks and insights relevant to specific job functions. Your employees will have improved efficiency in their workflow and gain deeper insight into critical data across the business with significant performance indicators, self-service business intelligence, and reporting in key areas.

### 4. Drive New Business

With improved insight from Microsoft Dynamics AX, you have the ability to take advantage of new business opportunities and implement changes quickly and easily. Microsoft Dynamics AX offer unlimited views on your business, giving you increased visibility. Enhanced modeling capabilities will help you manage the changes and promote innovation.

### 5. Support Today and Improve Tomorrow

To meet ever-changing business requirements, choose a flexible deployment model that best supports your organization and can easily be customized to meet your changing business demands: on premises or in the cloud. Take advantage of Microsoft Dynamics AX's flexible solution architecture which enables incremental implementations, changes or upgrades.



## About BDO Solutions

BDO Solutions helps organizations align technology to their overall business strategies using Microsoft technology. BDO Solutions specializes in Business Analytics, as well as consulting, implementation, training and support for the following Microsoft products: Microsoft Dynamics AX, GP, NAV, CRM, Office 365, SharePoint and Power BI. BDO Solutions enables clients to streamline their business processes and improve overall operational efficiency with on-premise, hybrid and cloud solutions.

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### 6. Gain a Competitive Edge

Differentiate your business from competitors by rapidly adapting your system to support your unique business requirements. With model-driven, layered architecture, Microsoft Dynamics AX allows you to develop and maintain unique business processes easily with a relatively easy upgrade to new releases.

### 7. Get Your Whole Team Onboard

With its intuitive and familiar interface, Microsoft Dynamics AX looks and feels like the Microsoft Products employees are already using such as Outlook and Office. Microsoft Dynamics AX enables people to find, sort, visualize and use information through an easy-to-use interface. Getting users onboard and comfortable using the solution is key to a successful implementation.

### 8. Connect and Collaborate

Microsoft Dynamics AX lets you easily connect employees, customers, suppliers and partners through integrated self-service collaboration capabilities. Enable your team to streamline basic supply chain collaboration with self-service vendor, customer and employee portals as well as end-to-end business process integration.

### 9. Lower Total Cost of Ownership

Microsoft Dynamics AX provides a higher return on investment (ROI) and lower overall costs compared to competitive offerings. The simplified licensing model ensures that you buy the exact number of licenses you need with the option to easily add more licenses as your business grows.

### 10. Leverage the Power of the Microsoft Platform

When choosing Microsoft Dynamics AX, you get Microsoft's commitment to ongoing research, development and innovation. It is an integrated solution that encapsulates, ERP, business and productivity, communications solutions with a technology platform that can be deployed on-premise or in the cloud. Combined with a global network of specialized partners, Microsoft Dynamics AX leverages the power of the Microsoft platform to deliver a robust and easy to use solution.

### Why Partner with BDO Solutions?

BDO Solutions Microsoft Dynamics AX team knows the intricacies of larger businesses, and how to apply the rich features and functionality of Microsoft Dynamics AX in order to maximize return on your investment. Our goal is to provide a solution that has a positive impact on your business and can improve efficiencies across your organization while enabling you to grow your business. As a national Microsoft reseller and a Gold Certified Partner, BDO Solutions can help you fully optimize Microsoft Dynamics AX functionality and workflows to elevate your business processes, improve utilization of data throughout your organization, and deliver ongoing training and support.

Our Microsoft Certified Professionals are recognized in the industry for their expert product knowledge in combination with deep insight into business process and best practices. The team consists of industry experts and business professionals committed to providing the highest quality of Microsoft Dynamics AX services.

BDO was named Microsoft Dynamics Reseller of the Year for 3 consecutive years and honoured as part of the top 1% of Microsoft Dynamics partners worldwide. We are the trusted partner to hundreds of Microsoft Dynamics customers across Canada.

### About BDO

BDO is one of the nation's leading providers of assurance, accounting, tax, and advisory services. With strengths firmly rooted in the communities we serve, our professionals deliver highly individualized services informed by deep industry knowledge and nearly 100 years of experience working in local markets throughout the country. And with resources across Canada and around the world, BDO provides seamless and consistent cross-border services to clients with international needs.

BDO is an international network of public accounting, tax, and advisory firms that performs professional services under the name of BDO. With nearly 65,000 people working out of more than 1,400 offices in over 150 countries, the network generates worldwide revenue of \$7.30 billion.